

FREQUENTLY ASKED QUESTIONS

How much cash must I provide?

Normally, the minimum cash contribution is 20% of the amount requested from the ARC. The balance of the matching funds may be in kind.

What can an in-kind contribution be?

The ARC Linkage - Projects scheme has generous provisions for in-kind contributions. To maximise the leverage, we suggest you consult Appendix 5 of the scheme Funding Rules, "Guidelines for the evaluation of the adequacy of Industry Partner in-kind contributions". In addition, you should discuss your proposal with staff of UNSW Research Services.

Can I change my participation?

The Contract that UNSW strikes with the ARC *does* allow for changes during the life of the project, so long as the minimum Industry Partner cash contribution is being met. It also allows for additional partners, or changes to partners, due to unforeseen circumstances.

What sort of access do I have to the project?

This is generally determined in the project design with the UNSW researcher. It helps greatly in the potential success of your application if you are involved directly in the formulation of the proposal.

To whom do I talk about projects?

For contracts and contributions, UNSW Research Services; for project design, the academic researcher. UNSW Research Services can help you to find an academic partner, if you do not have a prior collaborative relationship with the University.

USEFUL CONTACTS

Further details on the ARC Linkage Program may be found on the Web at:

www.arc.gov.au/apply_grants/linkage_projects.htm

Selection Reports and Outcome Statistics on previous rounds of ARC Linkage - Projects may be found at:

www.arc.gov.au/funded_grants/selection_linkage_projects.htm

Information on the Australian Government's R & D Tax Concession may be found at:

www.ausindustry.gov.au/

Follow the links from "Apply for a tax or duty concession".

Information on UNSW's research areas, and on UNSW Research Services may be found at:

www.ro.unsw.edu.au/

Information on Unisearch, the University's technology transfer company, may be found at:

www.unisearch.com.au/index.asp

FOR DIRECT ADVICE

ON LINKAGE GRANT OPPORTUNITIES

Contact UNSW Research Services:

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THE UNIVERSITY OF
NEW SOUTH WALES



SYDNEY 2052 · AUSTRALIA

PARTNERSHIPS FOR SUCCESS

Under the ARC Linkage Program

Collaborative Research Opportunities At UNSW

PARTNERSHIPS FOR SUCCESS

The University of New South Wales (UNSW) is one of the most pre-eminent research institutions in Australia. It is a member of the Group of Eight (Go8), a coalition of institutions that undertakes 70% of all research conducted in Australian universities, and more than half of all basic research conducted throughout Australia.

UNSW has an excellent track record in success in Australian Research Council (ARC) research grants, particularly Linkage awards. The University also houses several ARC Centres of Excellence, and has significant involvement in a large number of Cooperative Research Centres funded by the Federal Government. Since the inception of the ARC Federation Fellowships program, UNSW has been awarded five of these highly competitive and prestigious positions.

UNSW is one of the largest patenting organisations in Australia, and its technology commercialisation arm, Unisearch, is the oldest of any university in the country. The University's expertise and experience in working with industry from the earliest stages of research through to commercialisation places UNSW at the forefront of the research funding environment in Australia.

We invite you to review the opportunities contained within this brochure, and to contact the University to explore how, together, we can achieve exciting results.

Yours truly
Professor Ian Petersen
Deputy Vice-Chancellor (Research)

OPPORTUNITIES FOR COLLABORATION

ARC Linkage Program

Linkage - Projects supports industry/university collaborative research. Projects are usually formulated during close collaboration between a University Academic and an Industry Partner, based on solving an important problem for the Partner.

Linkage - Projects Scheme:

Linkage - Projects grants provide funds to UNSW from the ARC on a matching dollar-for-dollar basis with an Industry Partner's contribution. This may be cash and in-kind contributions.

Linkage - Projects APAIs:

APAI (Australian Postgraduate Award - Industry) awards may be applied for within a project grant proposal, or as a stand-alone application. In either case, the minimum Industry Partner contribution is \$5,000 in cash plus another \$5,000 in cash or in kind. The ARC provides a stipend for a PhD or Research Masters student to work on a collaborative research project. The student may be an employee of the Industry Partner.

Linkage - Projects APDIs:

APDI (Australian Postdoctoral Fellowship - Industry) fellowships may be applied for within a project grant proposal. They provide a major contribution towards the salary for a postdoctoral fellow to work on the project. The balance of the salary at institutional rates may form part of the Industry Partner's contribution.

FURTHER INCENTIVES TO COLLABORATE

R & D Tax Concession

Your cash investment in collaborative research at UNSW may be eligible for the Australian Government's R & D Tax Concession. Check with your tax advisors, or with the Industry Research and Development Board via AusIndustry in the Department of Industry, Science and Resources.

Commercial Contracting

Intellectual Property arrangements are determined according to the context of the research proposed, and the relative contributions of each party.

UNSW has many years' experience with contracting on University/Industry collaborative research projects. The University will contract in a manner that is sensitive and equitable to the needs of all parties.

Access to World Class Expertise

Many of the researchers at UNSW are internationally renowned, and its research centres are of world class standard. As a result, UNSW attracts academic collaborators and research funding from a broad variety of international agencies.

Funding Leverage

Make your research dollar go further by outsourcing to UNSW academics with access to funding from ARC Linkage - Projects. UNSW can also provide access to fully equipped laboratories, specialist research materials, and research, technical and administrative personnel.